If you're in the fence business, The Computer Fencing System will make your life better.

The Computer Fencing System will increase your estimating productivity exponentially, eliminate mistakes, enhance communication, produce the most professional proposal package in the business, and help you sell at higher margins.
The Computer Fencing System (CFS) is software designed specifically for the fence industry. CFS is the product of decades of both fencing and programming experience and input from hundreds of fencing professionals worldwide.

CFS performs time consuming tasks, like estimating, many times faster than any human can. It saves every bit of information about a job, never makes a mistake and generates professional reports and sales aids that will set you apart from the crowd. CFS will help you sell fences even when you are not the lowest bidder.

CFS will free up your time and that of your key employees for more profitable pursuits. You will have a firm handle on your costs, gross margins, and inventory. CFS produces sharp, clear, professional reports for your customers and employees. Prices from many of your suppliers can be imported via Excel.

In addition to creating exact estimates for chainlink, wood, vinyl, ornamental and wire mesh fencing in minutes, you will get your own color Parts Catalog, Price Lists, Point of Sale, Inventory Control, and computer-generated Specification Sheets, Shop Drawings, Contracts, Work Orders and Job Sketches.

You’ll estimate jobs in minutes and save hours of work every day. CFS will provide you with the most professional proposal package in the fence industry. All you need to know is how to measure a fence line.

If you are in the fence business you should have the ultimate tool for a fence company:

The Computer Fencing System
CFS Includes a Suite of Three Job Entry Utilities

QwikBid, QwikDraw and our newest feature MapDraw

MapDraw is a job entry app for the Computer Fencing System using Google Maps and Satellite views. It’s the biggest thing to hit CFS since QwikDraw. It unleashes the power of Google within CFS. Joining QwikBid and QwikDraw, MapDraw completes the suite of three job entry vehicles for CFS.

MapDraw accesses Google Maps to let you view job sites around the corner or around the world from wherever you are working. You enter the address of the job and there it is - ready to be sketched, broken down, quoted and sold. You can toggle through Google Maps, Google Satellite, and Google Street View.

You draw out a project - including single, double, rolling, cantilever or internal track gates, similar to the way QwikDraw works. All dimensions will automatically be calculated by Google and are to scale. You can override the measurements if you want to make an adjustment.

Once you have the sketch, you can send it to any Scratch Builder program for a complete fence breakdown and all of the valuable reports that come with that.

You can fine tune your site plan by zooming in and clicking and dragging terminal points. The dimensions will immediately recalculate and display. You can navigate around the map display by holding down the left mouse button and dragging or zooming in or out. Gates are input the same simple way that they are in QwikDraw.

You can capture an image of the site with the job sketch overlaid on it and print it by itself or on a Contract or a Work Order from CFS Doc Forge.
Looking at the site is a good way to know how hard you want to pursue a job. Having looked at the site beforehand, you will be prepared and informed when you go on site. How many times did you wish you had known something before you had invested the time in chasing a wild goose? You might even pre-figure a proposal or two beforehand.

Your customers will be impressed by the sophistication of your tools and professionalism of your proposal. MapDraw will make your business run smoother and more profitably.

MapDraw can also accept layouts created by your customers in our new GeoDraw website app.

Like QwikDraw, MapDraw will renew as a part of your annual upgrade.

**CFS Gives you the Tools to Sell Jobs with More Profit**
QwikDraw is a sophisticated job layout entry and control center written for the fence industry. One sketch can combine up to seven different heights and types of fence into one estimate and enables you to produce alternate estimates in seconds.

All you do is draw a rough sketch on the drawing screen with a mouse or stylus. Then enter the footages for each stretch and pick gate types. That’s it. Clicking the Apply Scale button converts your rough drawing into a perfectly scaled job layout which can be sent to any Scratch Builder fence estimating program.

QwikDraw lets you choose which post to swing your gates from and will swing them in or out so you get a perfect site plan. This information is sent to the Scratch Builder fence estimating programs to calculate exact material lists, to produce estimates, contracts, invoices, and more.

One sketch can be used to estimate chainlink, wood, vinyl, wire panel or ornamental fence. It’s perfect for figuring the alternate estimates that customers demand and that can consume so much of your time.

The Radius Tool enables the user to draw arcs in QwikDraw. You can arc any stretch of fence, short or long. The Radius Tool includes a manual footage override. This preserves the accuracy of the breakdown while enhancing the quality of the site plan.

QwikDraw displays the line posts on the job sketch and also calculates proportional line post spacing for each stretch of fence and displays it on the drawing.

It can calculate different proportional post spacings for different types of fence on multiple style jobs. When you print this site plan on your CFS Job Work Order or Packing List, your crew won’t have to calculate (or miscalculate) proportional post spacing ever again.
Because of the need for extreme precision in some of our estimating calculations, especially when it comes to custom routing vinyl, we have added an alternate method of entering measurements in feet and inches, with a precision down to one eighth of an inch. You can still round to the nearest foot for most estimating. But the precision is there for when you need it, as when you are called upon for custom fabrication.

QwikDraw will continue to be included in all future versions of CFS as an incentive to stay on the current version. While all other CFS programs will continue to run even if you never upgrade, QwikDraw will expire sometime after the release of the next CFS version. Don’t worry, it will warn you well ahead of time.

**QwikBid**

QwikBid does for fast estimates what QwikDraw did for detailed proposals. It gives you the ability to enter a job layout, especially a large job, very quickly. All you need to do is enter the Total Footage, the number of Ends, Corners, Tie-ons and Gate types. QwikBid will transfer this job description to any of the Scratch Builder fence estimating programs.

There are times when a fence may be 2000 feet long with a dozen 20’ double gates and so many stretches that drawing the job is time consuming. QwikBid gives you a very quick way to estimate those jobs without having to enter each stretch independently.
Scratch Builder
Fence Estimating

We have Scratch Builder fence estimating programs for chainlink, wood, vinyl, ornamental and wire mesh fencing. Since their initial release over 30 years ago, the CFS Scratch Builder estimating programs have become the industry standard for fence estimating. These are the most popular fence estimating programs in the world because they are easy to use, precisely accurate, produce impressive reports, and they increase productivity. Scratch Builder will increase your estimating productivity tenfold. It will eliminate mistakes. The professional proposal package it produces will make your company look as good on paper as it is in real life. We give you the tools to sell jobs with more profit.

Chainlink Scratch Builder

A salesperson with Scratch Builder can figure a commercial chainlink fence estimate including single swing, double swing, rolling and cantilever gates exactly down to the last nut, bolt and tie wire in about two minutes.

You then have a whole range of reports at your fingertips including Specification Sheets, Proposal/Contracts with a Job Sketch, and exact Packing Lists, Shop Drawings, Gate Fabrication Sheets and Work Order reports.

Scratch Builder can generate reports at Cost, Cost Plus any percentage of markup, Retail, or discounted down from Retail. You can get at any number you want from the bottom up or from the top down. The only thing it won’t do is let you sell below your cost.

What would an employee who never made a mistake, never took a vacation, never called in sick, had no outside commitments, and never collected a paycheck be worth to you?

The program calculates concrete, can save and recall estimates, allows you to edit your estimate on screen, convert to an Invoice, can alert you to Inventory Shortages, and will deduct sold materials from inventory.

Job Sketch lets you detail job layouts on your computer. There are tools for adding horizontal and vertical text, drawing buildings, roads, existing fences, trees, shrubs, hedges, dogs, horses, symbols for utility features, and a compass.
Have you ever spent half an hour figuring an estimate six feet tall only to have the customer ask: “What would that cost eight feet tall?” Scratch Builder can recalculate the job including taller posts, fabric, gates, tensions bars, and more bands, bolts, and tie wires in a few seconds. With Scratch Builder you can estimate a job half a dozen different ways and produce a proposal package for each one in less time than it now takes you for a single estimate.

If you rightly expect the most from your employees, they rightly deserve the best tools you can provide them. Chainlink Scratch Builder has been the fence industry standard for over 30 years because it does the job like nothing else. It will standardize your bidding process, eliminate mistakes and produce the most professional proposal package in the fence business.

**Customizable Installation Labor Calculator**

When it comes to calculating labor, it seems like every contractor wants something a little different. The Advanced Labor Module will enable you to calculate installation labor exactly the way you want to. A Worksheet fills in as you work through the calculations. With some simple setup it will accommodate itself to nearly every company’s way of calculating labor. It works with all of the Scratch Builder estimating programs.

The Advanced Labor Module can auto fill Total Distances, number of Sections, number of Terminal, Line and Gate Posts, number of Single, Double, Rolling, Cantilever, or Internal Track Gates, a Chainlink Hookup Count, the Material Cost, the Weight, a Lump Sum Price, or you can create Custom Values such as hourly charges.

The app is extremely flexible, you determine what each line item is and how it should be used. The open structure enables you to display whatever calculation you want, at any rate, in any unit, and
We have been producing a pre-built vinyl Scratch Builder for many years. It has been configured to estimate the leading products in the industry including Bufftech, Active Yards, Digger Specialties, EverGuard, Poly Vinyl Creations, Country Estate of PA, SCIW Homeland, DuraMax, Legend and others. We call these 'Pre-built' products because you purchase them ready to install. These product lines can be plugged into your CFS system and be working for you in minutes. If we don’t have a module for your supplier, ask them to call us.

For companies that fabricate their own vinyl we have developed the Vinyl Fabricator. Vinyl Fabricator figures Flat,
Arched, Scalloped, Double Arched, Double Scalloped, Down Sloped Ends, Up Sloped Ends, Alternate Picket Height, Peak, Valley, and Custom fence styles.

It produces a Shop Drawing on screen, including dimensions and specifications as you design the fence from the profiles in your data file.

You can combine up to 5 different pickets into a pattern, each with an optional cap. Pickets can insert into or attach to rails. Different pickets can have different spacing.

The program calculates picket lengths and spacing for unlimited variations of designs. The cost of any waste (less than three feet in length) is calculated into the parts that are produced. It controls vinyl inventory. We have plug in profile modules available for most extruders and several accessory suppliers.

Vinyl Fabricator produces cut sheets for all material on the job for both standard and custom designs. It even calculates picket lengths to create perfect arches and scallops, in any degree of arc.

The Vinyl Fabricator can calculate each stretch of fence in any of five different post spacing options: Proportional, Field Fit Proportional, Remainder, Round to Full Section, and Feather spacing.

**Proportional Spacing** is figured with all sections in each stretch being of equal length. Rails will be cut exactly and the post & picket spacing can vary stretch to stretch. This option works better with narrow picket patterns or large gaps between pickets.

**Field Fit Proportional Spacing** calculates all of the sections in the stretch proportionally but keeps the picket spacing the same as the original design to preserve exact picket spacing.

**Remainder Spacing** calculates all full length sections with the last section in the stretch fabricated to fill in the remainder.

**Round to Full Section Spacing** calculates all full length sections. There will be some left over material with this setting.

**Specifications and Fab Drawings**

**Feather Spacing** is like remainder spacing with a twist. On stretches of three or more sections, the two end sections will be the same and the middle of the stretch will be full sections. The ends will never be less than half a section.

The Vinyl Fabricator can calculate in fractions or in decimals. It also takes into account all of the cuts, routes, waste, notches and rotation charges and optional assembly costs.

You design a Standard Spec and the Vinyl Fabricator produces drawings, an exact list of materials, as either sections, posts, and gates or itemized individually. It will talk directly to both SSD and CMM computerized routers.

There is a comprehensive breakdown of all the elements that go into a fabricated panel, whether it is Vinyl, Wood, or Ornamental fence.

If you **ONLY** fabricate vinyl, we have a special package just for you: **The Vinyl Fence Toolbox**.

Call us for details.
Wood Scratch Builder

Wood Scratch Builder has the versatility to adapt itself to any type or style of wood fencing. It operates in three distinct modes: Pre-Built for companies that install wood panels and/or pre-fab those in the shop, Scratch Built for those that stick build on site, and the Wood Fabricator mode which can do both and much more.

Since wood fence varies so much from region to region and even company to company, this program requires some customization. We send out the software with a generic setup. You adapt it to your exact method of producing wood fence by customizing the inventory and running the Wood Scratch Builder Setup program. This program can estimate unlimited combinations of vertical and horizontal board fences. The program accommodates custom cut pickets and can estimate trim pieces like lattice toppers, trim boards, and post caps. You determine the

Wood Fabricator Screen

hardware and framing method for wood gates. It will store up to ninety nine standard specifications for each height of fence.

Wood Scratch Builder will produce an exact itemized bill of materials. It will generate a fabrication drawing with dimensions and specifications. It will list exact quantities and prices and print an exact Packing List with a computer generated Job Sketch as a worksheet for your installers. It will also produce a Contract, an itemized cost, update inventory, add sales taxes, and has a labor calculation module. It can discount down from a retail price or work from a cost plus percentage.

If you produce your boards or panels from stock lumber, the Assemblies (an assembly routine that is part of the system) can convert prices per thousand into prices per piece and assemble those pieces into constructed panels. When the price of material or labor changes, entering the new costs into the Master File will automatically recalculate and update all of your board or panel prices.

Lists Dimensions and Specs on Drawings
Ornamental Scratch Builder Program for Pre-Fabricated Steel and Aluminum Fence

We have plug in modules for Ornamental fencing set up to estimate SecureWeld, Guardsman, Digger Specialties, Iron World, Alumi-Guard, ActiveYards, Country Estate of PA, Ameristar, Specrail, and Elite, all leading producers of steel and aluminum ornamental fence products. These product lines are extensive. They can be plugged into your CFS system and be up and running for you in minutes.

The high quality finish and resulting long life of these fences in both classic and contemporary designs, produced in a controlled factory setting, is one of the advantages of manufactured ornamental fence. Components are also interchangeable so repairs and change orders are easily accommodated. These designs are available in a variety of colors and are also rackable to accommodate slope.

These manufacturers’ plug-in modules and the estimating power of the Scratch Builder programs enable you to figure the alternates that customers always want in seconds. It makes these products easy for you to sell. We urge you to support them. If your supplier isn’t represented ask them to get on board and provide you with a CFS inventory import module.

Ornamental Fabrication and Shop Drawings

The Ornamental Fabricator not only figures every part and piece for custom ornamental fence from raw stock. It also calculates labor, welding, waste, and coating charges. It produces a detailed Shop Drawing for a sales and fabrication tool. It produces a Parts Catalog Section with a drawing of the section, the section pricing, and individual component parts.

This is a totally new approach to ornamental fence estimating & design. If you fabricate, it enables you to quickly produce custom designs with a few clicks of the mouse. These programs “know” how to build fence. It calculates in the cost of ‘waste’ material and figures picket lengths to create perfect arches and scallops, in any degree of arc.

The Ornamental Fabricator Scratch Builder can estimate millions of variations of ornamental fencing. For all of your standard styles, you just design each fence once and save it as a Standard Specification. You can have up to 99 Standard Specifications for each height of fence.

It is also great at creating custom variations on your standard designs.

The drawing that Ornamental Scratch Builder produces automatically fills in dimensions and writes a general specification, can convert into a Shop Drawing, can be exported as a .bmp file, and the drawings associated with your Standard Specs can be used as a graphic in the Parts Catalog.
Welded wire mesh panel fencing has become a growing market segment in the fence industry throughout North America, especially due to increasing security concerns. Wire mesh panels, a long time fencing standard throughout much of the world, are highly secure and can even resist intrusion from bolt cutters.

We developed the new Wire Panel Scratch Builder estimating program to address this increasingly popular product.

The Wire Panel Scratch Builder can add either barbed wire or a fence section type topper to an estimate using either a bent post or a barb wire arm for additional security.

It can calculate the material needed with panels figured between posts or as continuous fence where the panels have connectors to hook them together. The Wire Panel Scratch Builder uses brackets to attach panels to posts – most commonly a tamper resistant U-Bolt assembly or a bracket similar to a tension band (depending on the different styles of wire panel).

Because most of the brackets for Wire Panel fencing allow a certain amount of ‘play’ where they can be adjusted to make the section fit correctly, the program has a fudge factor built in to accommodate ‘play’.

Wire Panel Scratch builder interfaces with QwikDraw and all other elements of CFS.

We currently have Wire Panel plug in inventory modules available for Tufgrid, Omega II and Deacero welded wire mesh products.
CFS has Multiple Built-In Contracts

Want to set yourself apart from the competition? CFS now includes a variety of contract formats that will allow you to choose several Job Layout sizes, header and footer styles (including several that will display a Contractor’s License Number), custom check boxes, alternate heading designs, multiple pages, and user definable type sizes in the fine print. The fine print area can be customized to your own company’s needs and can be up to five pages in length. You can also use different contracts for different types of fence.

Since you may often want to use similar verbiage in the custom notes area of your contract we have added a QwikNotes function. You can enter up to eight standard QwikNotes which can be added to the notes area of your contract with one click of your mouse.

One of the many beauties of using the CFS contract is that it will display the computer generated site plan that was used to generate the proposal. This means that when the customer signs the contract they are signing off on the job exactly the way it was estimated.

Want a different look, our Document Forge provides reports with a different look.
Document Forge

Document Forge is a feature that enables us to produce customized reports coming from CFS. It includes a brand new alternate set of standard reports ready to use.

So many fence companies throughout North America use CFS, especially in certain markets, that a legitimate criticism has been that everyone's documents look the same. If you don't like looking like the competition, Document Forge can give you your 'own look'.

Doc Forge offers a dozen new forms including a complete set of 'new look' reports with a Bill of Materials, a Work Order, an Invoice, new Contracts, a Contact Sheet, a Crew Timesheet, a Purchase Order form and a Request for Quote. You can choose from an array of fonts and several text sizes for these documents. All of the information gathered in CFS is directly imported into these documents.

Perhaps even more significant is that we can use Document Forge to create custom documents exclusively for your company. These can contain a mix of data collected in CFS and also enable you to enter your own custom fields.

If you want your own unique look for a contract, an invoice or any other document we can now design it for you. Email us a copy of the document you want and we will give you a reasonable quote on encoding it into CFS.
We have over 400,000 records of fence parts in stock and ready to import.
Shop Drawing Program

The Chainlink, Vinyl and Ornamental Shop Drawing program generates billions of different fence configurations on command. It is menu driven and requires absolutely no drawing skill.

Shop Drawing produces scalable vector graphic (SVG) images for Line of Fence, Single Gates, Double Gates, Rolling Gates, and Cantilever Gates for Chainlink and Panels, Single and Double Swing gate for Vinyl and Ornamental. The drawings are infinitely scalable and automatically scale to the optimum size for the document while maintaining a high-quality image. SVG can easily be converted to other formats that can even be opened in CAD.

The output includes detailed descriptions of the fence material specs printed on the drawing, and separate color options for chainlink fence fabric and framework and vinyl or ornamental colors. In Vinyl and Ornamental Shop Drawing also produces a cut list for every component in the drawing.

The landscape orientation of the output displays both sides of a double gate on drawings. It can also generate pictures for non-typical fence heights and gate openings. In Chainlink you can use different sizes of pipe for framing and bracing, set the vertical, horizontal and diagonal bracing parameters, break the braces on the horizontal or vertical, and add single or double truss rod systems. All bracing and trussing options are available per gate or per bay.

Independent control over post embedment and concrete depth and diameter for both terminal and line posts enables you to produce drawings exactly the way you build fence without having to edit the drawing. The program also offers one click razor wire, colored vertical slats that can be arranged into patterns, hedge inserts and expanded latch options. Chainlink Scratch Builder generates the applicable shop drawings needed for the job just estimated.

The program produces images in SVG, PDF, PNG, JPEG, and BMP file formats. Tools are provided in the user interface to print, export, open or edit your shop drawing in PDF, Windows Photo Viewer, Paint, Inkscape or in your default graphics program.

Inkscape is a free, open source vector graphics
Scheduled Backup

We have a feature in CFS called Scheduled Backup. When used with Microsoft Windows “Scheduled Task”, it can automatically backup your CFS data files on a daily, weekly or monthly basis. The backup can be directed to an offline location on your network or online to our web server.

Shop Drawing requires absolutely no setup and works right out of the box.

QwikFab

QwikFab is a feature first requested by vinyl wholesalers for improved ease of entry of counter sales. QwikFab enables you to enter quantities of panels and posts without creating a 'model job sketch' to get a breakdown. If you fabricate vinyl or other types of panels and sell over the counter, QwikFab will streamline your workflow.

QwikFab accesses the Standard Specifications in the CFS Vinyl, Wood, or Ornamental Fabricator programs and enables them to be estimated as a number of sections and posts. It can estimate or invoice complete sections while retaining the quantities of component parts for inventory purposes. Gate assemblies, gate kits, hinges, latches, post stiffeners and other items can be appended onto reports.
Data Miner

Over time there will be a wealth of extremely valuable data contained in your CFS estimate and invoice files. We wrote Data Miner so you can compile and analyze this information.

Data Miner can scan your jobs and invoices to “mine” for information. You can select the range of estimate or invoice files to be accessed by date, by customer and, depending on your file naming conventions, even by salesperson.

It can calculate and display inventory totals, labor, and taxes for all files searched. It can even list itemized totals of inventory for the entire range of files searched. Think of how nice it will be to have the inventory usage reports from your invoices for a specified time period or for sold jobs when planning inventory orders.

Data Miner can also calculate total sales, total number of bids, and itemized material totals for a particular customer. It also produces contact lists with names, addresses, phone numbers, and mailing labels for the selected groups of estimates or invoices. What an easy way to reach your customers with Christmas cards or other mailings.

It can also display each valid address on Google maps, marking each with a stick pin, for geographic analysis. Clicking on the stick pin will display the customer or prospect at that address.

In addition to the many pre-programmed reports, Data Miner also produces CSV (Excel compatible) files with all of the information that has been saved for the range of jobs or invoices produced in CFS. You can then open this data in a spreadsheet and extract and manipulate any portion of this information in any form you would like.

Embedded Video Help Tutorials

We have produced over sixty video multimedia tutorials that go into great detail of different aspects of using and customizing CFS. While there are six and a half hours of total video, the tutorials average about five minutes each and clearly explain and demonstrate functions of CFS from using QwikDraw, to editing an estimate, to creating Standard Specifications, to customizing the Scratch Builder estimating programs. We have embedded links throughout CFS to enable you to call up these tutorials at the appropriate time and place when using the program.
Job Schedule

How could anybody write a program for scheduling fence crews? Well, take a look at this.

Job Schedule is designed to solve one of the biggest headaches in the fence business, scheduling your installation crews effectively. The dynamic logic in Job Schedule reacts to every change and addition and adapts itself continuously.

Job Schedule automatically assigns up to 49 crews, can schedule up to 10 weeks out on screen, allows manual overrides, and reports on the status of utility locates, building permits, signed contracts. It offers programmable fence types and special equipment lists.

It also addresses priority jobs, levels of job difficulty, crew specialties, custom hours, overtime, languages spoken, and job location. Holidays and 'special' days off are taken into account. Job Schedule automatically reconfigures when you encounter those inevitable rain days, 'sick days', breakdowns, overruns, and other delays. The schedule can print out in black & white or in full color for distribution. Like all of our programs, Job Schedule was designed by and for the fence contractor.

While Job Schedule will allow manual overrides, it is best used when allowed to adapt itself to the constantly changing realities of real life fence construction. There is an administrator level so unauthorized users can post jobs but cannot make changes in job priority without approval.

The program is designed to require minimal setup and maintenance. In the right hands, Job Schedule will make fence crew scheduling as easy for you as the Scratch Builder programs make fence estimating.
Cash Register

Cash Register is point-of-sale software that you will use all day long, every business day. Cash Register will create, print and save Invoices, deduct from inventory, produce a packing list, alert you to inventory shortages, and support non-inventory item entries.

When you enter a quantity and the Part, Record, or Source number, (right out of the handy Parts Catalog or now with a bar code reader), Cash Register will access your Master File and list the item, unit price, and extended price on the screen and on the Invoice.

Naturally you can also import whole estimates from any of the Scratch Builder programs into Cash Register. Non-stock items, customer information, labor and freight charges, messages, terms, etc., also can be entered.

Cash Register can even produce one line summation Invoices, in which parts and labor are not itemized but it can still relieve each item used on a job from inventory.

The output includes a Packing List, with or without a Job Sketch and/or shipping weights, a Proposal/Contract, and an Invoice at retail, at discounted retail, or at a cost plus percentage of markup. An internal switch can make printed Invoices uneditable for security reasons. The neat, legible, and professional output will improve the level of communication among your team and between you and your customers. Things always work out best when everyone is on the same page.

Cash Register can also interface with the Customer File, increment Invoice numbers, save and recall Invoices, and print an Accounts Receivable report.

Cash Register, used in conjunction with Parts Catalog, the Scratch Builder estimating programs, and our inventory features, makes up a comprehensive estimating and inventory control system. With our optional QuickBooks accounting integration, Cash Register Invoices can be transferred to Sales Orders and other reports.

Miscellaneous Estimator is another program we have that works almost identically to Cash Register; it is intended for use on miscellaneous estimates when you aren’t ready to create an Invoice.

With some setup, Miscellaneous Estimator can also be configured to generate estimates for farm fence, guard rail and other types of fence that we do not have specific Scratch Builder estimating programs for.
Contact Center

Contact Center enables you to search out and manage your customer interactions. When a call first comes in you can open the Contact Center from the Main CFS menu and add the prospective customer right then and there.

With limitless editable fields you can expand and customize the data in Contact Center to gather whatever information you want to capture. Multiple email addresses, multiple phone numbers, notes, directions, and more can be entered on first contact and attached to the job.

Discount Levels and Sales Taxes can be automatically associated with contacts. You can search out all estimates, jobs and invoices for a customer. A Smart Search auto filter quickly narrows down the display to just those contacts that you want. Contact Center has an export function that will transfer your customer information to a CSV file.

Inventory Control

In order to get accurate inventory control you must have an exact itemized breakdown for each job; this is exactly what our Scratch Builder programs do. When estimating, Scratch Builder can report the inventory used for a job, the current counts, and the amounts left after filling the order. You can also set Target, Reorder and Purchase levels, for both Spring and Fall, for each item in inventory. If you choose to print an order sheet, CFS will look at your current inventory count, compare it to its reorder level, and tell you how much to order to get back up to your target level, in the quantity increments (sack, box, bundle) that you normally order.

Work Order

The Work Order report in all of the Scratch Builder programs produces a one page worksheet with all of the information you need to dispatch an installation crew. The clean, accurate Job Sketch is displayed prominently along with check off boxes, enabling you to easily communicate all of the important details of the job. It can list Locate Numbers, Job Numbers, Customer Contact information, Special Equipment needed, Utilities Access, and has an extensive area for Notes. It can even include a complete list of materials in the Notes area with a single click of the mouse.

The Work Order text is customizable and comes to you preset to industry standards. We can’t promise that your crews will never again make a mistake, but it won’t be due to bad paperwork.
Parts Catalog

Having your own colorful, custom company Parts Catalog is an excellent tool for attracting new business as well as for better servicing existing customers. Send your catalog out to schools, general contractors, military installations, highway departments, subcontractors, baseball, football, and soccer leagues, parks departments, or to anyone else who buys fencing. You'll be surprised at the response you get.

Parts Catalog interacts with the Customer File so you can create catalogs with custom pricing for selected customers. If you currently distribute a catalog, CFS will save you a fortune in production costs whenever you issue a new copy.

There are thousands of photographs and line drawings of chainlink, wood, and ornamental fence parts in the initial library. Parts Catalog accepts .jpg, .gif, and .bmp graphics files, which means that you can add pictures to your catalog. The catalog pictures also can be modified with standard graphics programs. Parts Catalog also supports the use of bar codes and will print Bin Labels, with or without prices or bar codes, for your parts bins.
World Class
Technical
Support

Access to good tech support is invaluable when you’re learning and configuring new software. We offer the best technical support of any software product that I have encountered.

When you call us for help you won’t get recorded messages and annoying menu choices and end up getting channeled to someone’s voice mail. A real live human being in Billings, Montana will pick up the phone and help you. We will answer your questions on CFS promptly and professionally. We even pay for the phone call.

There are times when we can assist you more quickly by getting right onto your computer. CFS uses an app that lets you share your computer screen and lets us makes changes to your system.

We also offer an on-line Backup Service to our customers. You can back up your CFS data, free of charge, on our website. You can store up to three archival copies of your critical CFS data at a secure, offsite location.

Our last Customer Survey indicated a 99% approval rating for the quality of our support. We know the fence business, we know computers, and we know CFS. Where else can you find a combination of skills like that?

CFS Technical Support is available to our customers Monday through Friday, 8am until 5pm Mountain Time. Support is free to all customers on the current version of CFS.

Remote Support Utility

Easy monthly payments also available. You pay for it as it pays for itself.
Update Master File

The backbone of CFS is an inventory file that we call Master File. The initial Master File we send out is an excellent starting point. You choose the suppliers you want and we provide the best inventory matches for you. The typical Master File contains thousands of chainlink, wood, PVC, and ornamental inventory items from over two dozen suppliers. Update Master File lets you customize this inventory data to meet your needs.

Update has an assembly routine built in, the type of routine that is central to most software but is peripheral in CFS due to the power of our Scratch Builder programs. Also, items without prices can trigger a ‘Call for Quote’. CFS can calculate prices with either markup or margin.

You can put CFS to work simply by inputting your costs and markup factors. Many manufacturers can provide your costs in an electronic file that interfaces with CFS, enabling you to stay right on top of price changes. Update Master File gives you the flexibility to adapt CFS to your business.

Price Changes

CFS becomes even more useful in times of volatile pricing. What happens if wire prices go up 5% overnight? Even if you are maintaining prices manually, you can change the costs of hundreds of records by a percentage in seconds. When you change the cost of an item, the pricing is instantly updated throughout your entire CFS system. This makes it easy to keep your estimating, invoicing, even your Parts Catalog current and accurate.

Many suppliers including Merchants Metals, Stephens Pipe, Bufftech and Ameristar can provide real time cost updates in an electronic file. This will update CFS pricing in seconds. CFS can also read CSV files (Excel format files) which are commonly used by other manufacturers and wholesalers. Ask your supplier for a CFS pricing file or an Excel spreadsheet containing their part numbers and your costs. If they need some help with implementing e-pricing, have them contact us for assistance.
QuickBooks Accounting Integration

The CFS to QuickBooks Premier or Enterprise Solutions Interface (QBI) provides an efficient and user friendly means to export jobs created in CFS into QuickBooks. You only need to figure the job once to get the benefits of each program.

There are two ways for CFS to interact with QuickBooks. We call them Level 1 and Level 2. With a Level 1 interface, the transaction contains item descriptions and sales amounts, employs reusable Non-inventory Parts in QB, and is quickly implemented.

A Level 2 interface does the above, but also makes use of Inventory Parts in QB in order to have the option to track inventory. The resulting QB invoice can list the items individually or can be a summary of the job transferred from CFS.

With Level 2, QB becomes the primary location for tracking and valuing inventory. The commonly sold items in CFS can be exported and used to populate the list of items in QB. The interface can recognize if an item is not already in QB and add it as part of the job transfer procedure.

With a Level 2 setup, there is also an option to transfer the average or last purchase price from QB into CFS. An alternative is to have the replacement cost in CFS, setup your selling price based on that number, and then transfer the selling price into QuickBooks. This does not touch the cost in QB since the cost needs to stay based on what you paid for it. This and other issues make the Level 2 setup more involved. See the accounting page of our website (http://www.fencesoftware.com/accounting.html) for more detailed information.

The cost of the interface is $995.00 per year ($500.00 for the interface plus $495.00 for the current or next CFS upgrade. The current version of CFS needs to be in place at the time the interface is installed or renewed). For level 2 installations, add $40.00 per hour for additional consultation and setup time required for implementation. Any free CFS upgrades coming to a new customer would be credited.
CFS Enterprise Edition

The CFS Enterprise Edition consists of two primary applications that import data into and out of CFS.

The first, which we call InterOp, is a program to export items from the Master File into Excel or any other spreadsheet program and back into the CFS Master File.

The second application, called XML Export, creates an open format XML file of Scratch Builder estimates and Cash Register invoices that contain every bit of information that CFS knows about the estimate or invoice. This data can be readily accessed by any programmer and directed to any other application.

The Enterprise Edition is designed for advanced users and is best implemented after configuring CFS. There is an additional charge of $255.00 per year for the CFS Enterprise Edition.

Are you really going to wait another year?

The Computer Fencing System has been the gold standard of fence industry software for many years. Some of our customers are entering their third generation of CFS users. That is impressive for any software product. Many of our new customers are companies who have known about CFS for a long time but are just getting around to pulling the trigger. Most of the rest are companies with new employees who have used CFS at their previous jobs and quickly convince their new employers that no fence company should be without this amazing tool.

We work with more than two dozen of the biggest manufacturers and wholesalers of fence materials in the United States and Canada. Many of these vendors can provide you with electronic pricing updates that write your updated costs into CFS.

CFS can provide you with reports and sales aids that can make you look, and function, like a $100 million dollar a year company.

The value of your company is defined not only by the value of your real estate, tools, inventory, and reputation, but also the systems you have in place to make your business a turnkey operation.

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